# Article information:

A comparative investigation of a seller’s disaster payment period policy - ScienceDirect  
<https://www.sciencedirect.com/science/article/abs/pii/S1366554522003866>

# Article summary:

1. This article compares different payment policies to boost demand for sellers.

2. It considers the trade-off between default/disaster risk and demand when offering Advance, Cash, Credit or Disaster Grace Period (ACCD) payment options.

3. The article aims to identify the optimum replenishment cycle and payments period for a seller’s profit.

# Article rating:

Appears moderately imbalanced: The article provides some useful information, but is missing several important points or pieces of evidence that would be required to present the discussed topics in a balanced and reliable way. You are encouraged to seek a more balanced perspective on the presented issues by exploring the provided research topics and looking at different information sources.

# Article analysis:

The article is generally reliable and trustworthy in its content, as it provides an in-depth analysis of the various payment policies available to sellers to boost demand. The article also provides a detailed discussion of the trade-off between default/disaster risk and demand when offering ACCD payment options, as well as an examination of the impact of various parameters on profit. Furthermore, the article offers managerial insights on which payment option to choose in a particular setting to maximize profit.

However, there are some potential biases that should be noted in this article. For example, while the article does provide an overview of potential risks associated with offering ACCD payment options, it does not explore counterarguments or present both sides equally. Additionally, there is no evidence provided for some of the claims made in the article, such as those related to increasing demand or smoother cash flow throughout the supply chain due to ACCD payment options. Finally, there is some promotional content included in this article that could be seen as biased towards certain payment policies over others.

# Topics for further research:

* Advantages and disadvantages of ACCD payment options
* Impact of ACCD payment options on supply chain
* Risk management strategies for ACCD payment options
* Evidence for increased demand due to ACCD payment options
* Comparison of ACCD payment options to other payment policies
* Managerial insights on ACCD payment options

# Report location:

<https://www.fullpicture.app/item/fd2384737e75afc51c1d2499be9e9fb1>